



E. Hayes Merkert, SIOR

Executive Vice President

Expertise

Hayes Merkert is an Executive Vice President with Preston Partners, Inc. specializing in the sale and leasing of office and industrial real estate throughout the Baltimore-Washington Corridor. He joined Preston Partners in 2006 coming from Manekin LLC as a Senior Vice President. He brings over 25 years of experience in the Baltimore-Washington real estate market.

Representative Transactions

Landlord Representation

Prudential Insurance	Elkridge, MD	1.2 million sf
ARC Wheeler	Baltimore, MD	500,000 sf
AMB Property Company	Columbia, MD	205,000 sf
FSP Gateway	Columbia, MD	285,000 sf
Preston Capital Management	Baltimore, MD	242,000 sf
Corporate Office Properties Trust	Columbia, MD	188,000 sf
Ryland Group	Columbia, MD	100,000 sf
Solectron	Glen Burnie, MD	66,000 sf
SAIC	Vienna, VA	44,000 sf

Tenant Representation

Northrop Grumman	Elkridge, MD	475,000 sf
IBM	Reston, VA	100,000 sf
US Foodservice	Columbia, MD	128,000 sf
Cadmus Journal Services	Columbia, MD	105,000 sf
Aerotek	Hanover, MD	90,000 sf
Blue Cross Blue Shield	Timonium, MD	65,000 sf
First Annapolis	Linthicum, MD	50,000 sf
Columbia Bank	Columbia, MD	58,000 sf
Verint Video	Columbia, MD	40,000 sf
Tecore Wireless	Columbia, MD	25,000 sf
RWD Technologies	Columbia, MD	20,000 sf
Flextronics	White Marsh, MD	10,000 sf

Honors

Baltimore Business Journal, List Makers
Costar, Power Broker
Costar, Top 25 Leading Brokers

Affiliations/Civic Involvement

Society of Industrial & Office Realtors (SIOR), MD/Wash/VA Chapter
Treasurer (2009), Past President (2007)
Chartwell Country Club, *Board Member (2009)*
Maryland Chapter, Cystic Fibrosis Foundation, *Past Board Member*
Maryland Science Center, Development Committee, *Past Member*
Chartwell Community Association, *Past President*

Education

Mount St. Mary's College, *Bachelor of Science*