



Jon D. Di Virgilio

Senior Vice President

Expertise

Jon is Senior Vice President at Preston Partners, Inc. He has extensive knowledge in tenant and landlord representation in the Baltimore Metropolitan area, specializing in the office, flex and industrial markets. Jon’s experience spans local, regional and national companies across a wide variety of industries. Prior to joining Preston Partners, he was Senior Vice President at Corridor Reznick, LLC, Vice President and top producer with Blue & Obrecht Realty, LLC and KLNb, Inc.

Representative Relationships

Landlord/Seller Representation

Stenersen Corporation - Solved a leasing problem by converting an industrial building to a condominium. The property was divided into six units and sold for more than \$8 million. The bank appraisal prior to the conversion was \$3.5 million.

B. Green & Company - Represented B. Green in a corporate consolidation of 3 facilities into a 600,000 square foot warehouse in Harford County. This transaction was the second largest lease industrial transaction in the state of Maryland that year.

Hamilton Development Corporation - Represented the client in the sale and disposition of two flex buildings totaling 110,000 square feet of flex space in Western Baltimore County.

Lincoln County Land and Cattle Company - Represented the owner in the sale of a 30,000 square foot flex building in Owings Mills. The building was more than 75% vacant at the time of the sale. The property sold for \$150 psf.

Tenant/Buyer Representation

Omega Healthcare Advisors	Hunt Valley, MD	13,000 sf-office
Symphony Health Care	Hunt Valley, MD	42,000 sf-office
Medifast, Inc.	Owings Mills, MD	25,000 sf-office
Comcast Cable Corporation	Elkridge, MD	40,000 sf-office
Renegade Productions, Inc.	Hunt Valley, MD	25,000 sf-office
Wollenweber Trucking & Warehousing - Distribution Center		150,000 sf-Industrial
Wollenweber Trucking & Warehousing - Additional Location		60,000 sf-Industrial

Honors

Jon has been recognized as one of Baltimore’s Power Brokers by the CoStar Group and as one of Baltimore’s top 25 commercial real estate agents by the Baltimore Business Journal.

Education

University of Maryland College Park, Bachelor of Arts in Business Administration